

# Renting Success

From a modest beginning to becoming the largest equipment rental company, Quippo has found its place under the sun.

Quippo is the country's largest infrastructure equipment rental company, servicing the high growth verticals of construction, mining, oil and gas, telecom and energy. In addition to having a state-of-the-art equipment/asset bank for construction and other infrastructure sectors, Quippo has a large pool of fully trained operations and maintenance personnel spread across various sites in India.



of equipment deployed at the site. Miners pay through an Escrow arrangement, tied up with their earnings. There's no need to block capital up-front through capital purchase.

QMD can offer new, used or rebuild equipment on rent (or a mix

of all three) to enable the miner reap benefits without compromising the performance. It could include anything – from a Rope Shovel, a dragline, large 300t trucks, super shovels, large dozers, drills to full range of mobile crushing plants. The range is limited only by the needs of the miner.

QMD would sit with customers to modify the wish-list in order to get the best advantage of rental rates. The company also offers short, medium and long rental contracts. They do not work on a pre-set price list. Rather, the company operates in association with OEMs and globally renowned used equipment or rebuild specialists to supply and support the best combination of equipment. Only the best brands are considered.

**QMD offers comprehensive solutions to the mining industry -**

- (a) Rental or Rent-2-Buy
- (b) Lease/Hire purchase
- (c) On-site service contracts
- (d) Rebuild your old fleet
- (e) Re-fleeting (replace old fleet with new one)
- (f) Custom built Large work attachments (imported from suppliers to OEM)
- (g) Rebuild components
- (h) Contract Mining through JV

Quippo has been sponsored by SREI, one of the leading non-banking financial institutions in India. Having identified India's infrastructure sector as its principal growth area, SREI has built a unique business model, which revolves around the financing of infrastructure, construction and mining equipment, infrastructure project finance and renewable energy systems. Today, the company has accomplished many landmarks in this journey towards success. ●

## Construction Rental

In the arena of construction rental, Quippo provides a unique rental proposition – an alternative to "buy" in the area of real estate, infrastructure and industrial construction

**They provide:**

- High-end equipment on daily, weekly, monthly and yearly rental basis.
- Trained, qualified and experienced operators with the equipment.
- Onsite repairs and maintenance.
- Advice on equipment suitability for each requirement.
- Bid support
- OEM and quality in-house maintenance of equipment supported by in-house genuine spare parts inventories to ensure minimum maintenance and downtime.

## Mining

Quippo Mining Division (QMD) was formally launched in July 2007, in anticipation of the huge coal, iron ore and bauxite mining projects being announced. QMD's core business would be to provide, on rent, single unit or the entire fleet of equipment required to start and operate any mine, be it a coal project or any mineral project. Equipment on-rent assists the mining company or the contractor to leverage the huge startup cash requirements without compromising on the quality