



PRESS RELEASE

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Quippo Telecom connects IGI Airport's upcoming Terminal 3 with fiber - based active shared in - building solutions

New Delhi, 17th September, 2009: Quippo Telecom Infrastructure Ltd. (QTIL) has added another feather in its cap by winning the tender from Delhi International Airport (P) Limited (DIAL) for Neutral Host Shared In-Building Communication Solution at IGI Airport's upcoming Terminal 3 (T3). Quippo has introduced Ericsson as Technical Partner for this prestigious project. The solution will be on active fiber-based technology and is first of its kind in the Indian telecom industry for wireless Coverage (GSM, CDMA & UMTS).

Delhi's Indira Gandhi International Airport (IGIA) is undergoing a major transformation. Under the stewardship of Delhi International Airport (P) Limited (DIAL), the airport is being modernized with the addition of new terminals, runways and other passenger convenience infrastructure. The airport with a traffic throughput of 24 million (2008-09) passengers is the second busiest airport in the country. The most important step in the modernization of this is the construction of new integrated passenger Terminal 3 (T3) which will be ready before the Delhi Commonwealth Games 2010. This phase will have a total project outlay of Rs. 9000 crores (USD 2 billion), which would enable Delhi Airport build a capacity to handle 60 mppa by 2010.

To provide high-speed connectivity to the passengers, DIAL chose to partner with QTIL and Ericsson. QTIL's outstanding professionalism and customer management strategy through its IBS vertical, offers shared in-building solution for GSM/ CDMA/ UMTS, Wi-Max & Wi-Fi Technologies. The vision is to cater to the customer need of best-in-class infrastructure for growing demand of being connected. The common shared solution will enable all operators to radiate their coverage and capacity on shared infrastructure.

On this occasion, Mr. Arun Kapur, Managing Director- Quippo Telecom, said, *"We are very excited to be associated with the first Neutral Host Network Solution project in this space in India and we will give best of our solutions to our valued users."* He further added, *"We at Quippo are committed to become true strategic and growth partners of the service providers bringing unparalleled benefits of capital, size & scale, technology and the highest service standards. Quippo aims to become a true infrastructure partner to the telecom world."*

Commenting on the win, Mr. Gowton Achaibar, Head Ericsson India and Sri Lanka said, *"This ground breaking project is one more challenging opportunity for Ericsson with strong credibility in designing extensive communication systems to demonstrate our globally proven technology expertise in designing and building in-building systems. We are pleased to have been chosen by DIAL for designing and commissioning its next generation communications system that will be a critical milestone in their endeavor to become a globally reputed airport."*

QTIL's IBS vertical has emerged as a strong player in telecom sector. The solution benefits operators by way of removing CapEx liability for infrastructure, number of installed BTS's vis-à-vis those needed while deploying a passive IBS solution.

QTIL-IBS vertical intends to have the largest portfolio in active/passive shared IBS sites. The choice of active and passive Shared IBS solution is based on the footfall per site and the capacity augmentation as fore-seen and planned by sharing operators. QTIL-IBS works towards building partnership with

operators for managed services and to reduce the operation and maintenance cost per site for the operators.

About DIAL : Delhi International Airport (P) Ltd (DIAL) is a joint venture company; comprising the Bangalore headquartered global Infrastructure major with a significant pan-India and International presence - GMR Group, Airports Authority of India, Fraport and Malaysian Airport Holdings. DIAL is working towards the modernization and restructuring of the Indira Gandhi International Airport, Delhi. The project being developed by DIAL under Public Private Partnership has been given the mandate to finance, design, build, operate and maintain the IGI Airport for 30 years with an option to extend it by another 30 years.

www.newdelhairport.in

About Quippo: Quippo, sponsored by the Kanoria's of SREI Infrastructure Finance, operates an Infrastructure Equipment Rental Company, servicing the high-growth verticals of construction, oil and gas, telecom and energy. QUIL is the pioneer in India in the Shared Passive Telecom Infrastructure industry. Earlier this year, QUIL announced its partnership with Tata Teleservices Ltd. (TTSL) with the merger of their passive infrastructure businesses.

QUIL's IBS vertical provides Neutral Access Network Services (Operator Neutral Technology for Wireless Services). QUIL Shared IBS intends to address the need of Converged Communication at the last mile at modern real estate sites. QUIL foresees the value of creating shared infrastructure for all intending operators to address the coverage and capacity needs. For a service provider Shared IBS is a plug & play technology which focuses more on enhancing service offerings.

www.quippoworld.com

About Ericsson: Ericsson is the world's leading provider of technology and services to telecom operators. Ericsson is the leader in 2G, 3G and 4G mobile technologies, and provides support for networks with over 1 billion subscribers and has a leading position in managed services. The company's portfolio comprises of mobile and fixed network infrastructure, telecom services and software, broadband and multimedia solutions for operators, enterprises and the media industry. The Sony Ericsson and ST-Ericsson joint ventures provide consumers with feature-rich personal mobile devices. Ericsson is advancing its vision of "to be the prime driver in an all-communicating world" through innovation, technology, and sustainable business solutions. Working in 175 countries, more than 75,000 employees generated revenue of SEK 209 billion (USD 32.2 billion) in 2008. Founded in 1876 with the headquarters in Stockholm, Sweden, Ericsson is listed on OMX NASDAQ, Stockholm and NASDAQ New York.

www.ericsson.com

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