



## QTIL participated in NexComm 2007 on 4<sup>th</sup> August 2007 at India Habitat Center, New Delhi

NexComm 2007 was an exclusive one day seminar on **NGN (Next Generation Network), Mobile and IP-TV: Commerce-Connectivity- Entertainment**. It was organized by Infrabiz in association with India-Tech Foundation on 4<sup>th</sup> August 2007 at India Habitat Center, New Delhi.

The seminar had two sessions focusing on

- Next Generation Network – Roadmap for Quality Service
- The Business of IP-TV, Mobile TV, Digital Content & Services

The seminar witnessed eminent speakers from leading Telcos such as, UT Starcom, Motorola, Ericsson, Nokia Siemens India, ZTE, Prasar Bharti, IDEA Cellular, Time Broadband Services, Buongiorno, QTIL etc.

QTIL was represented by Mr. Shiv Raichand, CTO, who presented his views on **“Infrastructure Sharing Scenario 2007-2010”**.



Shiv Raichand, said, ***“The session was most encouraging and highly interactive since Quipo was recognized as the “Innovator” and “Market Leader” in terms of spearheading the Site Sharing drive”***.

The audience mutually agreed on the following:

- Passive Infrastructure Sharing is seen as the next big thing in telecom services in terms of business growth.
- Cost saving both in CAPEX and OPEX was recognized as the key driver.
- Tower industry could be a ‘Big’ employer both in skilled and unskilled sector particularly in rural areas.”

The seminar was well attended by the telecom industry and the speeches were well received. It ended on a great note where all the participants had a good interaction with the speakers and it helped them to deliberate on various aspects.