

duct sizing, and electrical system design and product catalogs. Hevacomp is at the forefront of simulation for building energy analyses, incorporating in its offerings the EnergyPlus engine, developed by the U.S. Department of Energy, and software certified to perform CO<sub>2</sub> emissions calculations required under Part L of the U.K. building regulations.

By adding applications to Bentley's comprehensive portfolio that will help architects, engineers, and low-carbon consultants design buildings that consume less energy, have reduced CO<sub>2</sub> emissions, and cost less to operate, this acquisition extends the company's commitment to sustaining infrastructure and increasing the inventory of "green" buildings around the world.

#### ◆ Rajant Corporation Agreement with Caterpillar Dealer to Deliver

Rajant Corporation, a leading provider of wireless mining solutions, announced that it has entered into a reseller agreement with Utah-based Wheeler Machinery Co. (Wheeler) to distribute and support its BreadCrumb® wireless mesh communications product line.

"We are very excited to partner with a member of the Caterpillar dealer network. We believe this agreement will offer Rajant the opportunity to reach many new mining and construction customers while providing Wheeler's world-class support," said Gary Anderson, Senior Vice President of Mining for Rajant. "Wheeler is an institution built from a history of experience, product knowledge, and an intense desire to serve its customers. It is obvious that customer satisfaction is the most important aspect of their business philosophy."

In business more than fifty-seven years and headquartered in Salt Lake City, Utah, Wheeler has thirteen regional branch offices serving all of Utah and regions of Arizona, Nevada and Wyoming. As a member of the exclusive Caterpillar worldwide dealer network, Wheeler will be a key partner in the sales, delivery, installation, training and support of Rajant BreadCrumb® networks. Primary customers will include both mining and construction companies.

#### ◆ PVPL Ties up with Greaves for Supply of Engine



Piaggio Vehicles Private Limited (PVPL), the Piaggio Group's Indian subsidiary, signed an important long-term agreement with Greaves Cotton Limited (Greaves) for the supply of mono-cylinder diesel engines for application on the three-wheeled vehicles manufactured by PVPL.

Seen during signing of the agreement, (L to R) Mr. S.K. Basu, Executive Vice President, Mr. P. Sachdev, Managing Director & CEO, Greaves Cotton Limited, Mr. Roberto Colaninno, Chairman, Piaggio & C.Spa, Italy, Mr. Karan Thapar, Chairman, Greaves Cotton Limited & Mr. Ravbi Chopra, Chairman & Managing Director, Piaggio Vehicles Private Limited

#### ◆ Quipo Brand Rechristened as Quippo

The Quipo group of companies, a global transnational corporation,

which boasts of an asset base of over 200 million USD and with a presence in more than seven diverse business verticals, unveiled its new group corporate identity and will now be known as the Quippo Group. The Conglomerate is on course to trebling its asset base to US\$ 1 bn by 2012.

Quippo expresses "Equipped to Perform" as the rationale. The Quippo logo is modern and signifies continuous forward movement. It symbolizes the organization as a powerhouse of progress, impelled by its fundamentals of customer partnership, respect for people, integrity; stakeholders value enhancement, professional entrepreneurship & passion for excellence.

Mr. Sunil Kanoria, VCMD, Quippo Group, said, "Consolidation involves coming together as a group, leveraging on individual and collective strengths and working together. The group structure and formalizing it with a group identity is a step towards realizing our defined growth path." He explained, "As a new and emergent global transnational, Quippo is committed towards world-class systems and processes and a 360-degree reputation as an Indian employer brand."

Mr. Ujval Aurora, Head-Corporate Communications, Quippo Group, said, "As the communications strategist, my team conceptualized the entire process and it was exciting to direct this strategic initiative. The new identity reflects the new and emergent global India and a recognized leading employer brand. Quippo is now on course to become one of India's "most admired nationals."